



Annual Report of
International Needs Humanitarian Aid Trust
for the year ended 31 December 2017



*International Needs Humanitarian Aid Trust
PO Box 1165, Tauranga 3140
Ph: 07 578 6198
Web: www.internationalneeds.org.nz*

About Us

Registration

International Needs Humanitarian Aid Trust (INHAT) is registered in New Zealand under the Charitable Trusts Act 1957 and the Charities Act 2005 (charity registration CC50312).

Purpose

INHAT exists to connect partners in effective child assistance and community development: its vision is *transformed lives, changed communities*. Through the closely related organisation International Needs New Zealand, INHAT has access to International Needs Incorporated, a partnership linking Christian men and women and organisations around the world. Within that network, INHAT undertakes projects for the relief of poverty and economic distress through community development. Projects aim for social, educational, health and self-sustainability outcomes for individuals and communities alike.

Guiding principles

In carrying out its aims and purposes, INHAT operates within guiding principles:

- Inspiration, leadership and essential expertise in programmes comes from nationals
- Valid community development addresses causes rather than treating symptoms
- Beneficiaries are encouraged to participate and contribute within their means
- Effective community development is aimed at the poor and underprivileged groups, particularly women, and contributes significantly to wellbeing and self-reliance
- Valid partnerships promote interdependence
- Fiscal integrity (sound stewardship and proper accountability) and commitment to excellence are central to successful programmes

Governance

INHAT is governed by a Board consisting of eight persons: Peter Sara (chair), David Hughes (vice-chair), Roger Clist (secretary), Malcolm Taylor (treasurer), Robyn Cotton, Daniel Gibbons, Kit Jensen and Sarah Markley. INHAT is administered on a day to day basis by International Needs New Zealand. Following the resignation of Gradon Harvey, the Board appointed Geoff Warne as INNZ's Interim Executive Director in November 2017, pending the appointment of a permanent successor in 2018.

Code of conduct

International Needs is a member of the Council for International Development and commits to adherence to its Code of Conduct. Persons wishing to lodge complaints about INHAT's conduct can do so by contacting the Executive Director director@internationalneeds.org.nz or the Chair chairman@internationalneeds.org.nz. Alternatively, complaints can be lodged through the Code Committee of the Council for International Development at code@cid.org.nz.



Chair's Report

At a table displaying profiles of children needing sponsorship stood an old lady. She had a profile in her hands and she seemed lost in thought. Sensing that she might need a little persuasion, I started to tell her about the benefits to the child. She looked up at me in surprise and said: "Oh no dear, you don't understand, I'm a pensioner. I already sponsor several children and I was just working out what I could give up so I could take this one too".

Her sacrifice and example continue to inspire me. I like to relate this story whenever I am visiting International Needs partners overseas, to emphasise that gifts from donors often come from people like her, not millionaires, and carry with them a sacred trust to ensure that the gifts are properly applied.

Thank you for your support. Thank you for your trust. Whether your giving involves the same degree of sacrifice as my dear sister, may it be joyful.

A handwritten signature in black ink, appearing to read 'Peter Sara'. The signature is fluid and cursive, with a large initial 'P'.

Peter Sara
Chairman



Executive Director's Report

2017 at a glance

- 1,700 children in six countries participated in our child assistance programme, sponsored by New Zealand families, churches and individuals
- NZ supporters contributed \$330,000 to aid and development programs in 13 countries
- Our income went up 4%, and our expenditure on projects overseas went up 14%
- We started funding two new projects in Cambodia and Myanmar which had been investigated in 2016
- We started a major building project at Sano Diyo orphanage in north India in partnership with Hope Church in Hornby, and continued supporting another major construction project at Naogaon in Bangladesh

Programme highlights

Child assistance

We had very few new sponsors in 2017, yet the number of sponsored children fell by only 26. We will have a major 'push' for new sponsorships in 2018 including promotional visits from at least two country directors. Supporters responded positively to an increase in the sponsorship amount per child from \$40 to \$45. Four letters or reports normally go to sponsors each year, and we worked closely with the teams in the six countries to get compliance as close as possible to 100%.

Bangladesh

We continued to promote and fund the building of an orphanage and school at Naogaon in northwest Bangladesh, the vision of our partners IN Bangladesh. A team of International Needs staff and supporters visited in October 2017 and came back full of enthusiasm for the quality of the staff team and the programme in Bangladesh.

Cambodia

Our new partner Chab Dai is an important player in the fight against human trafficking in Cambodia. Our support enables Chab Dai to fund a legal team to investigate cases and bring prosecutions.

India

We entered a partnership agreement with Hope Church, Hornby and our partner ACTS India for the funding of a new hall at Sano Diyo orphanage, near Siliguri. This relationship, where International Needs takes a brokerage role, is an example of what we would like to see increasingly in our relationships with key NZ church supporters.

Myanmar

We funded computers to support our partner Hope for Now establish an English-language teaching programme which is designed not only to impart valuable skills but also to help the programme towards sustainability. We tried to encourage New Zealanders with experience in teaching English as a second language to participate in the programme but no one with the necessary skills has come forward as yet.

Nepal

Esther Thapa, director of International Needs Nepal, had a speaking tour in New Zealand. Donors contributed generously to the Lydia Centre, which trains destitute women in livelihoods and self-reliance.

Philippines

We funded a project called STEP in the Balubad area northwest of Manila. Through STEP our partners, International Needs Philippines, provide vocational training in various livelihoods for batches of 24 people. The first course has been completed in early 2018 with good initial results, and we are funding a second batch of students.

Egypt, Ghana, Turkey, Uganda, Vietnam

Programmes vary significantly from country to country but in each, through International Needs, our supporters are contributing to good community development, towards our vision of transformed lives and changed communities.

Evaluation and learning

Fiji Solo Mums

The completion of the Fiji Solo Mums project, a four-year project co-funded by the NZ Government and supporters of International Needs New Zealand, has been an important milestone. With partners Ola Fou, International Needs has submitted a report on the project outlining what has been achieved. A total of 52 mothers graduated from the training programme (96% of trainees): 71% of these mothers are now running their own small businesses, and 29% are in paid employment. Through the programme the mothers are establishing economic independence. Some have been able to move from difficult dependent living situations to their own rented homes. Others have taken their new-found confidence and skills and shared these with other members of the community. In almost every case, graduates report improved self-respect, and respect from other family and community members.

The final report also includes information about key lessons that have been learned by the partners in the project. These learnings are being applied to the design of a continuation and expansion of this project, this time undertaken by International Needs Humanitarian Aid Trust, for which we are seeking Ministry of Foreign Affairs and Trade funding.

Child assistance

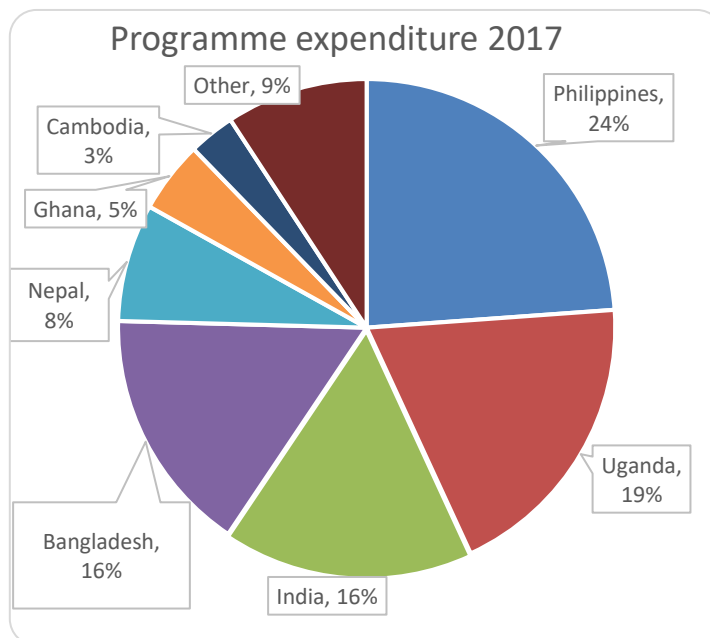
INHAT participated in a global evaluation of International Needs' child assistance programmes in 2017. This will result in new group-based programmes, a stronger focus on outcomes reporting, and improved and better integrated administrative processes.

Financial summary

Total income in 2017 was \$1,256,000, an increase of 4.3% on 2016. Of this, \$1,057,000 (78%) was sent to aid and development projects in 13 countries. This was an increase of 14% over 2016. \$271,000 (22%) was spent in New Zealand on fundraising and administration.

\$717,000 (68%) of INHAT's programme expenditure was on child assistance programmes, the biggest of which is in the Philippines. The remaining \$340,000 went to a number of aid and development programmes, some of which are described previously in the Highlights section of this report.

A full set of audited financial statements may be obtained by contacting the International Needs office in Tauranga, or by e-mailing the Executive Director at director@internationalneeds.org.nz, or from Charities Services' website.



The staff team

With Executive Director Gradon Harvey's departure in October, this was a year of change for the staff team. My tenure as Interim Executive Director is only for a few months, but in that time I have developed a real appreciation for the value of the work of International Needs, and for the people I have had the pleasure of working with. My warmest thanks to the staff team of John Elen (Operations), Gail Halsted (Accounts) and Jen Missen and Liz McManus (Sponsorship); to our volunteers including especially Zhuming Lam who looks after our website; and to Rob Wayne who heads our community development programme. They are the team that 'make it all happen' by providing the crucial link between our NZ supporters and our front-line partners.

Geoff Warne
Interim Executive Director